

營 建 署

駐以色列代表處經濟組 函

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受文者：內政部

發文日期：中華民國96年1月2日

發文字號：以經(96)字第09601000030號

速別：最速件

密等及解密條件或保密期限：普通

附件：如文(共1頁)(301000000A0000000_以色列SolelBoneh營01.tif)

主旨：有關以色列Solel Boneh Building & Infrastructure Ltd. 公司有意與我大型國際營造業者進行合作一案，詳如說明，敬請查照。

說明：

一、依據經濟部國際貿易局95年11月17日貿雙一字第09500149880號函辦理。

二、為協助我營建業者拓展以色列市場業務，本組日前拜會以國基礎建設及建築物營建商Solel Boneh Building & Infrastructure Ltd. 副總裁Mr. Daniel Z. Kass，會談要點如次：

(一)Solel Boneh公司隸屬於以色列最大工程營建集團Housing & Construction Holding Co. Ltd.，該公司承建以國公共及民間建築物，以及橋樑、高速公路、淨水廠、污水處理廠及油管等公共基礎建設，目前年營運額約為美金3億元。

(二)本組史組長美振促請該公司與我營造業者合作承建台以兩國及國際營建工程案件，K副總裁表示，由於語言及文化差異等因素，亞洲營建市場並非該公司國外業務重心。另該公司在爭取以國重大工程案時，會就其所不擅長之工程項目選擇合適之國外營建公司參與合作，目前已與義大利(油管工程)及中國(隧道工程)等營建業者進行合作。該公司對我營造業者並不熟



電子公文



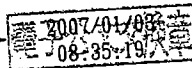
悉，如我大型國際營造業者有意與該公司合作承建以國重大工程案，歡迎提供公司背景及承建國外工程經驗等資料供其參考。

三、以色列營建工程標案招標資訊多屬希伯來語，我有意拓展以色列營建市場之相關業者似宜先與當地業者建立合作關係，以利共同爭取以國重大營造工程標案，本案擬請惠協助轉知我相關公協會及有意合作之大型國際營造業者參考。以商Solel Boneh公司聯繫資料如次：聯絡人：Mr. Daniel Z. Kass，地址：3, Shalem St., Ramat-Gan 52215 Israel，電話：972-3-6301061，電傳：972-3-6301131，電子郵件：kass@solbo.co.il，網址：<http://www.solbo.co.il/english/index.html>。

四、檢送以商Solel Boneh Building & Infrastructure Ltd. 簡介資料如附件，併請 卓參。

正本：內政部

副本：經濟部國際貿易局、中華民國對外貿易發展協會



駐以色列代表處經濟組

Solel Boneh Building & Infrastructure Ltd.

附件



Uri Shani
Chairman of the Board



Jehoshua Rapaport
Managing Director

TYPE OF BUSINESS

Contractor for engineering works, infrastructures, construction, environmental projects water reservoirs and filtration installations for water reclamation.

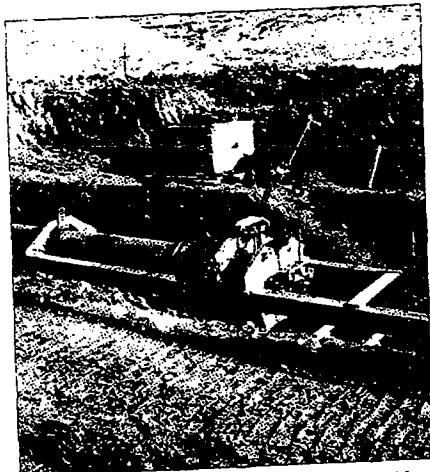
PARENT COMPANY

Housing & Construction Holding Co. Ltd.

Solel Boneh Building & Infrastructure (Solel Boneh), is the contracting arm of Housing & Construction Holdings Ltd. Solel Boneh has been the leading contracting company in Israel for construction, infrastructure and earth-moving contractor for decades.

Activities

Through 80 years of activity, the company has implemented leading projects in the country in the fields of:



Laying the Land-Based Gas Line – First Stage. July 2006.

- Complex engineering works
- Infrastructure works
- Highways
- B.O.T. projects
- Bridges and interchanges
- Public buildings
- Civil engineering projects
- Foundation works & underground construction
- Environmental projects (water filtration and sewage treatment facilities)
- Residential neighborhoods.

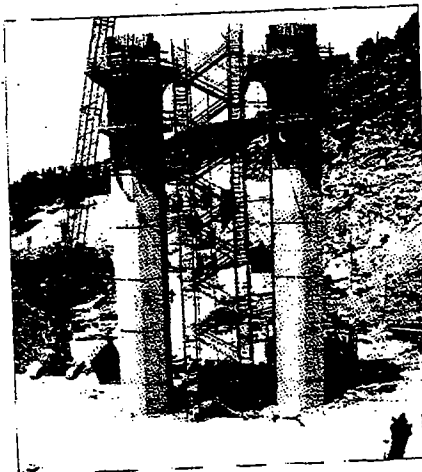
The Company's activities are carried out through its subsidiaries and operational

divisions, mainly:

- Public Construction Div.
- Roads and Infrastructure Subsidiary
- Cement and Plants
- Precast Production Plant
- Cemental Foundation Works and Underground Construction Partnership.

The company is known for its reliability and high work standards.

The company has a proven ability to implement the most complex projects.



The Construction of The Machzavot Bridge in Northern Israel - June 2006

Leading Customers

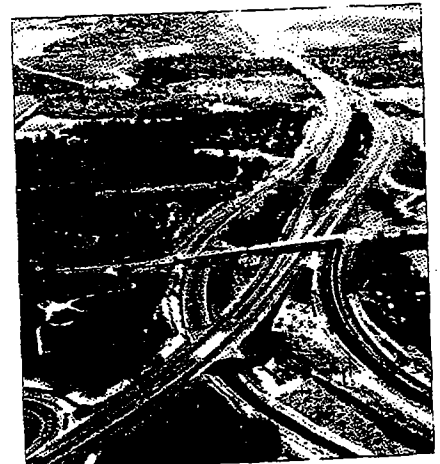
Among the Company's main customers are:

- Governmental ministries (Housing & Construction, Transport, Defense, Internal Security)
- Governmental Authorities (Israel Airports Authority, Israel Railways, Electric Corp.)
- Local Authorities
- Leading private entrepreneurs and investors.

Major Projects

Among the company's projects currently being implemented or recently completed are:

- Government and public buildings (Rabin Heritage Center, Be'er Sheva University, Police Headquarters in Haifa)
- Highways and interchanges (throughout the country)
- Commercial and industrial complexes (Givatayim Mall, Rad-Binat Building, Old Age Home in Jerusalem, Office Towers in Ramat Gan/Bnei Brak – "B.S.R. Towers")
- Bridges, railways and railways-bridges (Ben Gurion Airport; Cross-Israel Highway; Israel Railways)
- Environmental projects in sewage rec-



Ben Shemen Interchange

lamation, filtration and water reservoirs (filtration and treatment facility project in association with Black & Veatch for Mekorot – the National Water Carrier.

- Laying the land natural gas pipeline.

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